

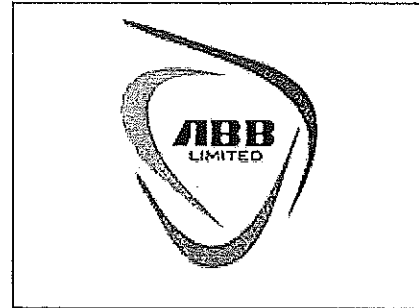
**Presidential Business Mission
Istanbul, Turkey**

22 – 24 January 2019

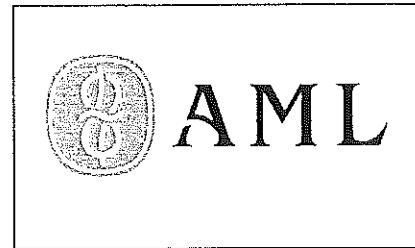
Turkey Delegation

22 - 24 January 2019

Company Profile



Company name	ABB Limited
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	Christabelle.borg@vccontractors.com; anton@barbrosgroup.com 0035679494661; 0035679572241 www.vccontractors.com
Names of participants and designation	Vincent Borg Paul Magro Andrew Cutajari
General description of company's activities	ABB Ltd produces asphalt. This is a manufacturing company which also undertakes the production of jablo, and other construction related material. The company sells all construction material from aggregates, to jablo, to paint, to tools, and gypsum, membrane etc.
International experience - what activities in what countries?	Greece, Italy, China and Montenegro – the purchase of construction related materials for the intention of use for manufacturing and resale
Type of partners sought and type of collaboration proposed	All types of companies that sell construction materials like (Paint, gypsum, tools, steel etc) and companies in the road and building construction industry for collaboration in tenders as well as employees.

Turkey Delegation**22 - 24 January 2019****Company Profile**

Company name	AML-Atlantis Management Ltd
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	sdowdall@amlmalta.com +356 21330820 amlmalta.com
Name of participant and designation	Suzanne Brincat Dowdall / Managing Director
General description of company's activities	<p>AML is a Crew Manager for container vessels, bulkers and multi-purpose vessels and certified by Lloyd's Register as a Seafarer Recruitment and Placement Service provider, in accordance with MLC 2006.</p> <p>AML also handles all types of registrations of vessels under the Malta Flag.</p>
International experience - what activities in what countries?	<p>All the company's business is international. The company has over 20 years international experience offering crew management for cargo vessels. AML carries out Malta flag registration of all types of vessels including private and commercial yachts.</p> <p>AML has numerous contacts with shipowners in Germany and Greece. The company regularly participates in the Posidonia maritime exhibition in Greece and the Monaco Yacht Show. AML also regularly attends the SMM maritime exhibition in Germany.</p>
Type of partners sought and type of collaboration proposed	<p>AML is seeking to reach a collaboration with Ship Owners and Ship Managers in Turkey in order to provide them with 3rd party crew management or to assist them in operating their crew management activities through Malta, in order for them to benefit from Malta's Tonnage Tax system.</p> <p>AML also seeks to offer Turkish owners the service of registration of vessels under the Malta flag.</p>

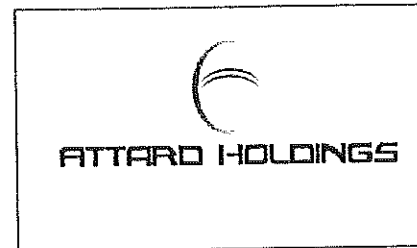
Turkey Delegation

22 - 24 January 2019

Company Profile



Company name	A PLUS SOLUTIONS LTD.
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	merveartar@gmail.com 79367373 http://www.aplus-solutions.com/
Name of participant and designation	MERVE ARTAR
General description of company's activities	A Plus Solutions Liability Company duly registered and existing under the Laws of Malta. The objects of the company which are limited to trading activities outside of Malta and to such other acts as are necessary for its operations from Malta are, to provide online administrative, marketing, customer care and secretarial work to companies, and to provide any Consultancy Services of whatever nature and description in connection therewith.
International experience - what activities in what countries?	Hospital, Health Care Projects and health Tourism Construction Projects University and Educational Projects

Turkey Delegation**22 – 24 January 2019****Company Profile**

Company name	Customs and Freight Agency limited K shipping Agency Limited Passalacqua trasporti and C Srl
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	Kevin Attard Kevin@attardholdings.com.mt 0035621443031 0035699494622 www.attardholdings.com.mt
Name of participant and designation	Kevin Attard - Managing Director
General description of company's activities	All companies are involved in total logistics solutions, from customs clearance, freight services, shipping agency, bunker services, vessel charter, crew recruitment, the holdings owns its own cargo complex in ta Kandja with 4000 sq. meters of storage
International experience - what activities in what countries?	Together with our partners Passalacqua trasporti we operate our own road transport services in groupage and complete loads to and from Malta, Italy and Sicily. We have a network of agents who deliver goods to our warehouse in Milan from other European countries and consolidation for Malta takes place from Milan. We make part of the Global transport organization were we cover the rest of the world offering sea freight and airfreight services with minimal transit times.
Type of partners sought and type of collaboration proposed	We are interested to meet potential interested freight forwarders, shipping agents and ship owners or any other company which would be interested to use Malta as their transshipment hub or who are interested to partner with us to extend our services to Turkey

Turkey Delegation

22 - 24 January 2019



Company Profile

Company name	BNF Bank plc
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	Email addresses: mark.micallef@bnf.bank , michael.collis@bnf.bank Office telephone: 2260 1000 Mark Micallef mobile: 79298274 Website: https://www.bnf.bank/
Name of participant and designation	Michael Collis: CEO of BNF Bank plc Mark Micallef: CFO of BNF Bank plc
General description of company's activities	BNF Bank plc (the 'Bank') is a commercial Bank licensed in Malta, operating in the retail and corporate sphere. In 2016 a majority stake in BNF Bank plc was acquired by Al Faisal group (the 'Group'): www.alfaisalholding.com/ .
International experience - what activities in what countries?	The Bank seeks to develop its business beyond the local market, in line with the Group's strategy. Al Faisal group is based in Doha, Qatar. The Group's operations are diversified globally with business in the education, hospitality, property, transportation, and financial services industries, among others. The Group has the appetite to grow and diversify the business of the Bank in Malta, and also to explore any other opportunities which could benefit the Group's Malta/international operations.
Type of partners sought and type of collaboration proposed	The Bank is primarily interested in speaking to reputable and sound Turkish businesses which carry out or seek to carry out business in the European Union. As a Bank we are looking to understand their banking requirements and identify whether there is scope for collaboration. As a secondary objective we are looking to understand any opportunities which could benefit our Group.

Turkey Delegation

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Company Profile

Bonnicigroup

Company name	Bonnici Group / Bonnici Brothers Ltd
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	dbonnici@bbg.com.mt 79432004 www.bonnicigroup.com
Names of participants and designation	David Bonnici Emanuel Bonnici
General description of company's activities	Bonnici Group is mainly a General Civil Engineering Contractor, involved mainly in major infrastructural projects and other large scale civil works. Part of the group our company (UNEC) is also agent for various Industrial equipment brands such as Caterpillar, Hyster, DAF, Cummins, UCGE, and many others. We also operate 2 quarries, 2 concrete plants, asphalt plant and PMB plant.
International experience - what activities in what countries?	Apart from distributors for many major brands (www.unec.com.mt), very often we collaborate with foreign partners for major and particularly specialized works.
Type of partners sought and type of collaboration proposed	Civil Engineering Contractors and Engineering companies Construction Material Suppliers Construction related services Supply of Human Resources

Turkey Delegation

22 – 24 January 2019

Company Profile



Company name	Burmarrad Commercials Ltd.
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	mariojr@bc.com.mt 2157 3261 / 9989 8196 www.bc.com.mt
Name of participant and designation	Mario Gauci, Jr.
General description of company's activities	<p>Burmarrad Commercials is Malta's largest importer and supplier of new and used commercial vehicles, special purpose vehicles, cars & lifting equipment.</p> <p>The company offers a complete service to its clients, with professionally staffed workshops to handle mechanical maintenance and repairs, vehicle body works, spray painting and tyre services.</p> <p>The company, which has a successful leasing arm, providing clients with a viable alternative to fleet ownership, while also offering a valuable short-term rental service.</p>
International experience - what activities in what countries?	<p>Burmarrad Commercials focuses its operations in Malta. However, it has several suppliers and companies that it represents in Malta as either an official distributor and service partner for international brands that include Carrier Transicold, Piaggio Commercial Vehicles, Chereau, Dhollandia, Pegaso Lifts as well as being approved repairers for Peugeot and Citroen. We also import vehicles and equipment from various countries in Europe and Asia.</p>
Type of partners sought and type of collaboration proposed	<p>Burmarrad Commercials is seeking the below types of partners to collaborate with in the future:</p> <ul style="list-style-type: none"> • Manufacturers / Supplies of cars, commercial vehicles, lifting equipment (fork lifts, Scissor Lifts, Boom Lifts and more) • Companies who are starting their operations or already have operations in Malta and require the services of vehicle leasing for their staff, management and operations. • Construction companies and turkey contractors for structural works and all types of finishes for the company's new factory and offices. • Supply of automotive workshop equipment. • Suppliers of tyres and batteries for private and commercial vehicles.

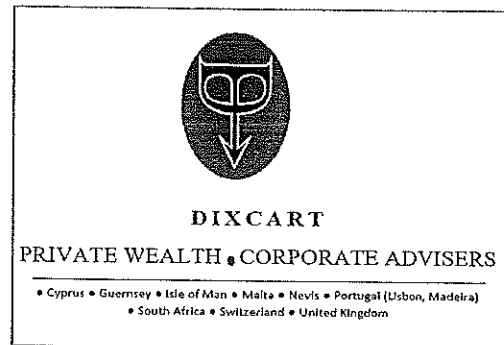
Turkey Delegation**22 - 24 January 2019****Company Profile****Deloitte.**

Company name	Deloitte Services Limited
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	ccurmi@deloitte.com.mt 00356 23432708 or 00356 99343700 www.deloitte.com/mt
Names of participants and designation	Chris Curmi - Partner – Deloitte Private Jonathan Galea
General description of company's activities	Deloitte Malta is a civil partnership, constituted between limited liability companies, and its affiliated operating entities, Deloitte Services Limited, Deloitte Technology Solutions Limited and Deloitte Audit Limited. The latter is authorised to provide audit services in Malta in terms of the Accountancy Profession Act. The firm, which can trace its origins back to one of Malta's first accountancy practices, currently consists of over 450 members of staff operating across four main service lines, audit and assurance, tax, financial advisory, and enterprise risk management.
International experience - what activities in what countries?	Deloitte's multidisciplinary teams focus on both public and private clients spanning multiple industries. Interconnecting with a global network of member firms in more than 150 countries and territories, Deloitte Malta brings world-class capabilities and high-quality service to clients, delivering the insights they need to address their most complex business challenges. Deloitte Malta's worldwide client base include individuals and companies in Turkey.
Type of partners sought and type of collaboration proposed	Deloitte Malta offers world class audit and assurance, tax, financial advisory, and enterprise risk management services. Deloitte Malta has a very successful track record in effective Malta based corporate structuring and private client services including tax advisory, immigration and citizenship by investment.

Turkey Delegation

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Company Profile



Company name	Dixcart Management Malta Limited	
Contact details:		
<ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	Jonathan Vassallo@Dixcart.com +356 2248 4000 www.dixcart.com	Henno.Kotze@Dixcart.com +356 2248 4000 www.dixcart.com
Names of participants and designation	Jonathan Vassallo – Managing Director Henno Kotze – Head of Business Development	
General description of company's activities	Corporate Service Provider specialising in set-up of corporate structures that can be used for Trading or asset protection. With regards to Domiciles, we also assist individuals to obtain residence and/or passports	
International experience - what activities in what countries?	<p>Dixcart Group in 9 Jurisdictions with 10 offices:</p> <ul style="list-style-type: none"> • Malta – Company Incorporation, Trusts, Foundations, Yachts & Business Jets, Malta Residence and the Malta Passport • United Kingdom – Company Incorporation, Trusts and UK Residence • Portugal (<i>Madeira & Lisbon</i>) – Company Incorporation, Foundations, Shipping, Golden Visa • Switzerland – Company Incorporation, Trusts, Swiss Residence • Isle of Man – Company Incorporation, Trust, Yachts & Business Jets, Isle of Man Residence • Cyprus – Company Incorporation, Yachts, Cypriot Residence and the Cyprus Passport • Guernsey – Company Incorporation, Trusts • Nevis – Company Incorporation and St Kitts & Nevis Passport, and • South Africa – Company Incorporation and Trusts <p>As a group we target Turkey with regular visits.</p>	
Type of partners sought and type of collaboration proposed	Lawyers, Accounting Firms, Family Offices, Client advisors, Bankers and High-Net worth individuals.	

Turkey Delegation**22 - 24 January 2019****Company Profile**

Company name	Eurocem Ltd.
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	md@eurocemalta.eu ; info@eurocemalta.eu 00356 27203061 www.eurocemalta.eu
Name of participant and designation	Mr. Malcolm Gingell A&CE Mr. Mario Agius
General description of company's activities	<p>Eurocem Limited was incorporated in 2016 with the overall aim of streamlining the purchasing arm of the various shareholders in their procurement of high-quality stone aggregate (for use in asphalt concrete and concrete applications) and cement.</p> <p>Eurocem Limited is continuously working to enhance the research and development of the materials imported to meet the challenges and technical advances demanded by the road construction and civil engineering industry in Malta.</p>
International experience -what activities in what countries?	Eurocem Ltd. was never involved in international experience however from when it was incorporated, it has continued to grow with the construction industry and has consolidated its procurement process by entering into long-term agreements with foreign suppliers resulting in significant improvements in economic efficiency and qualitative value.
Type of partners sought and type of collaboration proposed	The company is open to collaborating with aggregate and cement suppliers, heavy equipment suppliers and other service providers/suppliers in the construction industry.

Turkey Delegation

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Company Profile



Company name	FCM TRAVEL- MALTA
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	Michael.gatt@mt.fcm.travel 00356 9949 6116 www.mt.fcm.travel www.top3meetings.com
Name(s) of participant(s) and designation	Michael Gatt - Director
General description of company's activities (max about 40 words)	FCM Travel Solutions -Malta is recognised as one of the leading business travel management companies in Malta. Supported by a team with decades of experience in the travel industry, which also includes a full dedicated Destination Management company – Top 3 meetings.com
International experience - what activities in what countries? (max about 80 words)	<p>FCM Travel Solutions is one of the only travel management consultancies with management and operational structures focused on seven regions including North America, Latin America, Asia-Pacific, Europe, Middle East and Africa. Our world-wide reach means we have a global network of experts and coordinated systems in place to provide clients with world-best prices for any travel route at any time of the year.</p> <p>FCM's network benefits from the strong global presence, established industry relations and world-wide recognition with a global network of more than 2000 stores and 14,000 staff worldwide.</p>
Type of partners sought and type of collaboration proposed (max about 60 words)	<p>FCM leverages its global client portfolio to develop strong relationships with the world's leading industry suppliers to give customers choice, availability and lowest prices.</p> <p>As part of the Flight Centre Limited group of businesses, FCM uses the strength of its parent company to deliver the most competitive prices on all corporate and leisure travel from airfares and accommodation, car rental to travel insurance and is therefore interested to seek a strong partner to strengthen its portfolio.</p>

Turkey Delegation

22 – 24 January 2019

Company Profile



Company name	Francis J. Vassallo & Associates LTD
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	francesca@fjvassallo.com 22993100 www.fjvassallo.com
Name of participant and designation	Dr Francesca Cesca Senior Advisor
General description of company's activities	We are experienced multi-disciplinary professionals, providing corporate, tax and financial advisory services to international companies, family offices and private clients.
International experience - what activities in what countries?	For over 20 years, we have been advising international clients (corporate, individuals and family offices) located all over Europe but also in South America as well as the Middle East with our corporate services, accounting, tax advice as well as reporting, compliance and regulatory advisory services. Besides, among our practice areas we offer also trusts & foundations as well as yacht registration.
Type of partners sought and type of collaboration proposed	We would like to meet well-reputed Turkish corporate service providers as well as independent local tax advisors and Turkish law firms specialized in corporate and tax services too to exchange information in light of possible professional synergies.

Turkey Delegation

22 - 24 January 2019

Company Profile



Company name	FinanceMalta
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	ivan.grech@financemalta.org ; info@financemalta.org 21224525 www.financemalta.org
Name of participant and designation	Ivan Grech – Chief Operations Officer
General description of company's activities	FinanceMalta, is a non-profit public-private initiative, set up to promote Malta as an international Financial Centre. The organisation brings together, and harnesses, the resources of the industry and government, to ensure that Malta maintains a modern and effective legal, regulatory and fiscal framework in which the financial services sector can continue to grow and prosper.
International experience - what activities in what countries?	FinanceMalta organizes and sponsors various international events as part of the effort to promote the jurisdiction and act as an intermediary between foreign investors and local services providers, the regulator and Government entities. Our current activities mainly take place in: Dubai, Abu Dhabi, London, Switzerland, New York, Hong Kong, Singapore, Turkey, Italy.
Type of partners sought and type of collaboration proposed	Financial Regulators / institutions / associations, legal firms, family offices, auditing firms and other service providers and investors within the financial services industry including insurance and fund / asset management.

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Company Profile



www.fino.com.mt

Company name	C. Fino & Sons Limited
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	wfino@fino.com.mt +356 2549 3000 www.fino.com.mt
Name of participant and designation	Wallace Fino – Business Development Director
General description of company's activities	Fino celebrates this year 84 years in business which was founded by the late Carmelo Fino. Company's main activities include manufacturing and retail of home domestic furniture, fit-out works of projects such as Hotels, Offices, Hospitals and others.
International experience - what activities in what countries?	Through its various subsidiaries, Fino has been involved in International business since 2003 when it entered the Libyan market and was successful in securing some high level projects there. Soon after the uprising in Libya in 2011, the company established a joint venture company in Doha, Qatar which is now in its 6 th year of operation, catering mainly for fit-out works (turnkey solutions) for the retail and commercial outlets. In 2012, the company established another joint venture company in Tunisia with the opening of our first retail showroom outside Malta. Both above mentioned International Business Units have turned out to be very successful.
Type of partners sought and type of collaboration proposed	Normally we do not have a strict profile of our potential partner, however the partner should have a sound financial background and ready to invest in the Joint Venture. Our main task to achieve from this business delegation is to find a partner (in our business sector) with whom together we can establish Joint Ventures in Africa, Middle East and Europe to further expand our activities.

Turkey Delegation

22 - 24 January 2019

Company Profile



Company name	Frank Salt Real Estate Co. Ltd.
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	gswain@franksalt.com.mt +35679471708 dsalt@franksalt.com.mt +35699490363 www.franksalt.com.mt
Names of participants and designation	Douglas Salt – Shareholder and Director Julian Caruana – Senior Consultant
General description of company's activities	The Group is primarily involved in activities relating to sales and leasing of residential and commercial properties through Frank Salt Real Estate and Homes of Quality. Other activities focus on property management and interior design services. A subsidiary company, Berkeley Investments is involved in property development. Approximately 45 to 50% of the company's activities are related to foreign investors.
International experience - what activities in what countries?	The Group is in its 50 th year of operations in the Maltese Islands and has amassed significant experience working in several foreign jurisdictions including UK, Continental Europe, South Africa and in more recent times key Asian countries. The Group has partners or agents in several countries who refer business to Frank Salt Real Estate in Malta. The company regularly takes part in overseas exhibitions organized by third parties and also organizes its own direct overseas seminars on a regular basis.
Type of partners sought and type of collaboration proposed	Organisations and HNW individuals seeking relocation to Malta for corporate or residential purposes. Relocation and immigration agencies together with legal and accounting firms or corporate service providers representing clients seeking relocation to Malta.

Turkey Delegation

22 - 24 January 2019

Company Profile



Company name	Go2Europe
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	legal@go2europe.cn trafford@propertylinemalta.com 0035621383966 Go2europe.cn
Name of participant and designation	Dr Michaela Milo
General description of company's activities	Experts in Residency and Citizenship by investment to a number of European countries – Malta – Portugal – Latvia – Cyprus – Greece.
International experience - what activities in what countries?	International Immigration Consultants. Today we pride ourselves to be one of the few Maltese companies with an operation office in mainland China and Vietnam. Two highly competitive, complex but lucrative destinations. Prior to setting up, our first major hurdle was to understand the Chinese mind set and the 2010 business delegation, organised by Malta Enterprises, gave us a clear snap shot of this market, which today is our main focus.
Type of partners sought and type of collaboration proposed	Immigration companies and lawyers interested in promoting the Malta Residency and Visa Program and the IIP program in Turkey.

Turkey Delegation

22 – 24 January 2019

Company Profile



Company name	Global Freight Solutions Ltd
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	<p>jimmy@gfs.com.mt</p> <p>Office 21221229 / Mob: 99485991</p> <p>www.gfs.com.mt</p>
Name(s) of participant(s) and designation	Jimmy Cutajar – Managing Director
General description of company's activities (max about 40 words)	GFS is a Modern Logistics company that offers freight forwarding services covering the Maritime Sector, Road Transportation , Container Freight, Tran shipments, Pharma transport and handling. We also have direct access to perform customs clearances
International experience - what activities in what countries? (max about 80 words)	<p>We provide tailor made solutions from any country the client wished to operate to / from. We are involved daily with International Clients through our Network in order to satisfy their Logistical requirements and demands.</p> <p>Our capabilities of Handling cargo from Base Malta for customers around the world gives us daily experiences in International Trade.</p>
Type of partners sought and type of collaboration proposed (max about 60 words)	Through our partners in Turkey we are seeking co operation with suppliers of goods to Malta or other countries. Our main interest is to use Malta as a base for T/Shipment purposes, vessel handling together with the proviso of Multi Modal services to International customers.

Turkey Delegation

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HARMANCI

Company Profile

Company name	Harmanci & Partners
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	ezgi@harmancipartners.com +356 99217589 www.harmancipartners.com
Names of participants and designation	Ms. Ezgi Harmanci LL.B.; Managing Director at Harmanci & Partners Ms. Berrak Gauci; Foreign Investment & International Trade Project Manager at Harmanci & Partners
General description of company's activities	Harmanci & Partners is a legal consultancy and business management firm based in Malta. We are legal representatives of medium to large scale companies mainly from Turkey, which are operating in the fields of construction, energy, electrical equipment, machinery, textile products and fintech. Apart from our legal & corporate services; we are establishing foreign investment and international trade networks involving Malta, Turkey, North Africa and Southern Europe.
International experience -what activities in what countries?	<p>Legal & Corporate Services</p> <ul style="list-style-type: none"> ✓ Company formation, corporate relocation, employment advice ✓ Accounting Services, HP is also a fully licensed accounting firm ✓ High Value Assets – private yacht, real estate and shipping services ✓ Full legal and investment consultancy in Malta Target country: Working with Turkish companies since 2015
	<p>Foreign Investment & International Trade Consultancy</p> <ul style="list-style-type: none"> ✓ Writing business plans & business proposals ✓ Tender preparations ✓ Applying for local & EU funds ✓ Investment & investor matching Target country: Working with Turkish, Maltese and North African business networks since 2017
	<p>Malta Individual Investor Programme & MRVP Consultancy</p> Target country: Working with Turkish investors since 2015
Type of partners sought and type of collaboration proposed	<p>Type of Collaboration Sought:</p> <ul style="list-style-type: none"> - Discussing the possibilities of Direct Investment Operations and/or Investment by Contribution Operations in Malta. - Establish international trade networks involving Turkey, Malta, Southern Europe and Northern Africa. <p>Type of Partners Sought:</p> <ul style="list-style-type: none"> -Medium to large scale construction firms who are experienced in overseas operations - Manufacturers mainly in the fields of construction materials, machinery spare-parts and textile products - Renewable Energy Companies - Fintech / Blockchain companies & investors - Maritime Companies & Investors

Turkey Delegation

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Company Profile



Company name	IDROPLAST MANUFACTURING LTD.
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	info@idroplastmalta.com 00356 21650127 www.idroplastmalta.com
Name of participant and designation	Doreen Cutrona Managing Director
General description of company's activities	<p>Manufacturers of water tanks, barriers and cones at a rotomolding process. Manufacturers of angles for pallet packaging, rubber profiles, gardening pipe at extrusion process.</p> <p>Processing of raw materials roto powder from prime grades. Dealing with recyclables such as LDPE, HDPE, OCC baled. Also regrinds and regranulation from Post Industrial plastic waste. PP, HDPE, PVC, LDPE, PA6, PPGF5%..etc....</p>
International experience - what activities in what countries?	We participate in about 7 Exhibitions each year to meet our customers and suppliers and strengthen our business relation. We export to North Africa, Middle East and Europe.
Type of partners sought and type of collaboration proposed	We are looking for compound companies to sell our regrinds. We are also open for any collaboration and proposals.

TRADEMALTA 

Turkey Delegation

22 - 24 January 2019

Company Profile



IMA
Engineering Services Limited

Company name	IMA Engineering Services Limited
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	imaeng2356@gmail.com 99430236 www.imaengservices.com/index.html
Name of participant and designation	Ing. Michael Attard – Managing Director and/or Darren Cordina – General Manager
General description of company's activities	<p>IMA provides services in the following sectors</p> <ol style="list-style-type: none"> 1. Electroplating for engineering /electronic applications. Specializes in electroless plating of aluminium. Selective plating of contacts with gold. 2. Manufacture of ignition switches for agricultural vehicles , forklifts , heavy vehicles , special vehicles. ignition locks for electric bikes. 3. Waste Management Facility. WEEE & metal scrap.
International experience - what activities in what countries?	<ol style="list-style-type: none"> 1. Plating of parts for automotive industry and electrical power switches – France 2. Export of subassemblies of switches – Germany 3. Export of WEEE /metal scrap -Germany
Type of partners sought and type of collaboration proposed	<ol style="list-style-type: none"> 1. Manufacturers in the automotive industry , power switching, inverters requiring pre-assembled nickel (electrolytic & electroless), tin plated connections in aluminium/copper. 2. Manufacturers of control panels for special vehicles etc. to purchase our ignition switches 12V- 24V 90W-150W with anti-start lock. 3. Interested to purchase scrap non-ferrous metals for recycling. 4. Partners sought to participate in research and development of aluminium coated diamonds for additive manufacturing.

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Company Profile

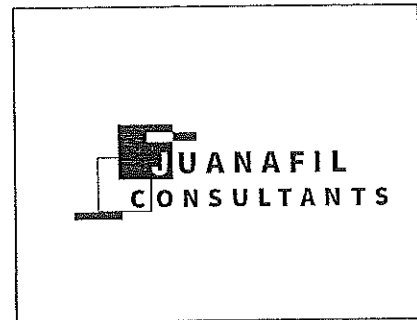


Company name	Impact Consulting
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	Ilona.cristauro@impact-consult.org 99683424 http://www.impact-consult.org/
Name of participant and designation	Ilona Cristauro, Office Manager -Sales and Marketing Account Manager
General description of company's activities	The Impact Consulting team prides itself on being able to bring to our clients a team of highly energetic and dynamic professionals. Together we bring a solid framework to support our passion for quality, learning and people development which enables us to work respectfully and successfully with the nuances associated with global geographies, cultures and all generations. Our mission is to add tangible value for our clients in whatever task we have in front of us.
International experience - what activities in what countries?	Robyn Pratt, who is the Managing director of Impact-Consulting was responsible for leading various projects within Starwood Europe, Africa and Middle East division, focused around improving profitability through thinking differently about how they work. Many of the projects Impact-Consulting worked were quite sensitive with relation to reduction of costs and had an impact on many of those working within those companies. Impact-Consulting has a unique understanding of what is required to take an operational initiative and create an on-brand experience for the customer. Recent projects include Jordan, Morocco, Nepal, UK, Italy.
Type of partners sought and type of collaboration proposed	We are looking for companies which are interested in <ul style="list-style-type: none"> • hotel consulting, we specialise in hotel pre-opening consulting, hospitality change management and hospitality service culture. • brand strategy & culture, we partner with our clients to create the right framework to implement a strong culture which can bring a brand to life to create loyalty & long-term benefits for our clients. • innovation & change management. Innovation is a critical driver of competitive advantage, growth and profitability for an organisation • leadership& development. The ability to transform Culture and company performance begins with strong leadership.

Turkey Delegation

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Company Profile



Company name	Juanafil Consultants Ltd
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	charles@juanafil.com.mt 0035699493594 www.juanafil.com.mt
Name of participant and designation	Dr Charles Attard
General description of company's activities	<p>Juanafil Consultants Limited was launched in 1992 and today it has developed into The Juanafil Group of Companies since it comprises specialised group members such as: Juanafil Corporate Services Ltd, Juanafil Office Logistics, Juanafil ISO Certification UK Ltd, Juanafil Sureties LLC, and the Malta Institute for Business Studies Ltd.</p> <p>Specializes in Business Administration, Book keeping, Accounting, Auditing, Company Formation, ISO Certification, Business Introductions</p>
International experience - what activities in what countries?	United Kingdom United States of America Italy The Netherlands Germany
Type of partners sought and type of collaboration proposed	Bankers for private and corporate account opening

Turkey Delegation

22 - 24 January 2019

Company Profile



Company name	KPMG Malta
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	<p>paulpaceross@kpmg.com.mt +35625631119 www.kpmg.com.mt</p>
Names of participants and designation	<p>Paul Pace Ross Stephan Piazza</p>
General description of company's activities	<p>KPMG is a global network of independent member firms offering audit, tax and advisory services. The firms work closely with clients, helping them to mitigate risks and grasp opportunities. Member firms are located in 153 countries. Collectively, we are more than 207,000 people.</p>
International experience - what activities in what countries?	<p>Being part of a network firm present in 153 countries, KPMG in Malta has a wealth of international experience advising companies from different parts of the globe on various advisory and tax issues.</p> <p>With a staff compliment of about 300, including over 30 principals, KPMG in Malta is one of the leading providers of audit, tax and advisory services. Our vision is to be the clear choice for our clients, our people and our community. We are committed to working shoulder-to-shoulder with our clients by adopting a client-centric approach that integrates innovative approaches and deep expertise to deliver real results.</p>
Type of partners sought and type of collaboration proposed	<p>We intend benefiting from this trip to Turkey by forging new relationships with Turkish businesses in any industry but which are involved in international business so as to promote Malta as a country from which to carry out business, in particular but not limited to the shipping business, given the strong shipping presence in Turkey, since Malta is one of the top global shipping registries.</p>

Turkey Delegation

22 - 24 January 2019

Company Profile



Company name	KSi Malta
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	<p>info@ksimalta.com</p> <p>0035621226176</p> <p>www.ksimalta.com</p>
Name of participant and designation	Joseph Gauci, Managing Partner
General description of company's activities	<p>KSi Malta is one of Malta's leading audit, tax and advisory firms and provides a wide range of services to both local and international clients. It offers international clients the possibility of setting up their business in Malta while supporting them throughout – from the formation of the activity and legal structuring, to continuous support in accounting, taxation, legal issues, auditing, finance and business advice.</p> <p>The firm also offers the possibility to apply for the licensing of companies offering blockchain technology services and companies preparing for an Initial Coin Offering (ICO).</p> <p>KSi Malta also offers specialized expertise in shipping, aviation and fiduciary services as well as Residence/Citizenship Schemes.</p> <p>KSi Malta is authorized by the Malta Stock Exchange to act as a Prospects Advisor for bond/equity listing and is equipped to audit Public Interest Entities.</p>
International experience - what activities in what countries?	<p>KSi Malta's portfolio of clients includes hundreds of international clients from numerous jurisdictions around the world. The firm specialises in group structuring and the setting up of entities in Malta and the EU that have an international outlook. The firm is a member firm of Morison KSi, an association of firms with offices in 84 countries and with more than 10,000 professional staff in employment. By consequence, the firm regularly operates cross-border on numerous financial services engagements.</p>
Type of partners sought and type of collaboration proposed	<p>KSi Malta wishes to offer Turkish professional firms (accounting and/or legal firms) the possibility of having a strategic partner in Malta in order to service their clients effectively in cross-border issues, such as tax structuring and/or financial services. The firm also specializes in Double Taxation issues.</p> <p>Furthermore, the firm is authorized to apply for Residence or Citizenship Schemes such as the MRVP, IIP or the Global Residence Programme. It would therefore be open to meet family offices offering residency programmes to their clients.</p> <p>The firm would also be open to meet companies interested in setting up their business in Malta or looking to re-structure their international group.</p> <p>The firm also offers services to blockchain companies including:</p> <ol style="list-style-type: none"> 1. Licensing for service providers such as exchanges or investment managers 2. Registration and review of white papers in preparation for an Initial Coin Offering (ICO) or admission to trading of a token on an exchange <p>Consequently, the firm would be interested in making contacts in this sector through the Managing Partner that can then redirect any queries to the Fintech Team at the Firm.</p>

Turkey Delegation

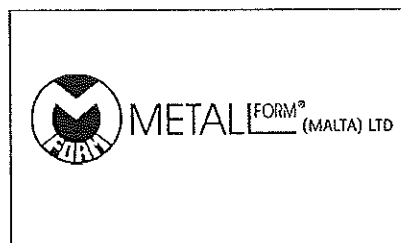
22 - 24 January 2019

Company Profile



Company name	MALTA MARITTIMA
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	Jason.bongailas@maltamarittima.org.mt +356 22261613 http://www.maltamarittima.org.mt/
Name of participant and designation	Jason Bongailas – Senior Manager
General description of company's activities	Malta Marittima Agency (MMA) is the designated government entity responsible for EU affairs in relation to the blue economy. It has the role to bring the public and private maritime stakeholders together to facilitate and promote the maritime industry.
International experience - what activities in what countries? (max about 80 words)	MMA is the entity which provides Malta's position with respect to blue economy to EU and beyond. It is responsible also for the development of the national maritime clusters. The Agency is the focal point for the implementation of Integrated Maritime Policy and West Mediterranean initiatives.
Type of partners sought and type of collaboration proposed	The Agency's main interest would be the promotion and enhancement of the maritime and marine economy in general. Moreover, it would be of interest to the Agency to exchange conceptual policies with respect to the Integrated Maritime Policy, blue skills, Cluster development and International Ocean Governance. Economic sectors which MMA would be extremely interested to discuss, explore and seek collaboration are marine biotechnology, marine renewable energy and the logistics sector.

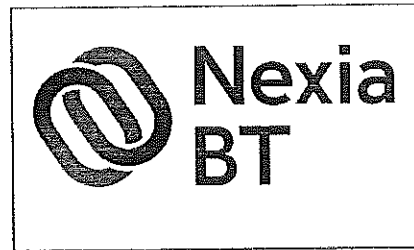
Turkey Delegation
22 - 24 January 2019
Company Profile



Company name	Metallform (Malta) Ltd.
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	i.restall@mformmalta.com 21650091 www.mform.de
Name of participant and designation	Ian Restall Managing Director
General description of company's activities	Manufacturing of medical devices, and disposable medical equipment for pediatrics and oncology.
International experience - what activities in what countries?	We are market leaders in our sector in Germany and Austria. We sell our products worldwide, through our network of distributors.
Type of partners sought and type of collaboration proposed	Seeking direct contact with compounding centers or agents/distributors

Turkey Delegation

22 – 24 January 2019



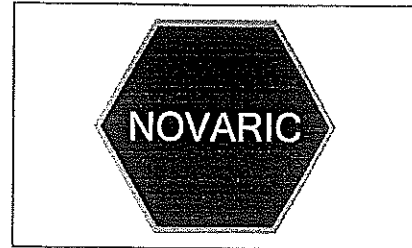
Company Profile

Company name	Nexia BT
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	Tim.dambrauskas@nexiabt.com +356 2163 7778 www.nexiabt.com
Name of participant and designation	Mr Tim Dambrauskas (Partner)
General description of company's activities	<p>With over 25 years of experience, Nexia BT specialises in a wide array of services that include:</p> <ul style="list-style-type: none"> • International Client Services; • High Net Worth Immigration; • Residence and Relocation; • Blockchain Advisory Services; • Corporate services; • Business advisory; • Tax Advisory; • Yachting and Aviation; • Accounting; and • Audit.
International experience - what activities in what countries?	<p>Nexia BT is a member of Nexia International, a top ten worldwide network, having a presence in over 100 countries.</p> <p>The firm has focused its efforts to promote both its core services and Malta as a jurisdiction. Currently, Nexia BT services clients from Europe, Africa, the USA, Russia and CIS countries, the Middle East and Asia. Clients range from individuals and SME's to large Multinational Entities.</p> <p>Dedicated teams of multilingual professionals for each region ensures a high quality and tailor-made delivery.</p>
Type of partners sought and type of collaboration proposed	<p>As a multidisciplinary service firm, Nexia BT may serve as the ideal partner for businesses looking to efficiently expand or relocate their business interests to Malta and Europe.</p> <p>Nexia BT's expertise in residence and relocation has assisted businessmen and their families in obtaining European residence and/or citizenship to facilitate their global interests.</p> <p>Collaborations could include businessmen seeking to expand or relocate their business overseas, individuals interested in residence and citizenship programmes, as well as any individuals who may act as introducers for the firm's services.</p>

Turkey Delegation

22 - 24 January 2019

Company Profile



Company name	NOVARIC Ltd. / NOVARIC Academy												
Contact details: <ul style="list-style-type: none"> E-mail Telephone Web-site 	contac@novaric.co contact@novaric.edu.mt + 356 35500 121 Novaric.co; Novaric.edu.mt												
Names of participants and designation	Dr Alban Gj. THIKA - Director NOVARIC Ltd & Head of NOVARIC Academy Ms Dorina NDOJ - Quality Assurance Manager NOVARIC Academy												
General description of company's activities	NOVARIC Ltd. carries out recruitment and employment of candidates in Malta or abroad to provide employers with the right candidates in Malta and/or EU. NOVARIC Academy is an accredited education institution by the National Commission for Further and Higher Education (NCFHE) in Malta with the aim in bridging knowledge to industry through providing training programmes, tailored to address the main challenges businesses encounter.												
International experience - what activities in what countries?	NOVARIC Ltd. has developed a unique employment model for European expansion in the following: <ol style="list-style-type: none"> Recruitment Consultancy, Interviewing, selection and placement of candidates in employment; Recruitment of candidates within and outside of EU for employment in Malta and/or EU member state; Assisting in applying for work permits in Malta on behalf of candidates when required. Work-force recruitment in: Albania, Belgium, China, Croatia, Germany, India, Italy, Macedonia, Nepal, North Africa, Poland, Russia, Serbia.												
Type of partners sought, and type of collaboration proposed	Turkish business partner(s) seeking training of work-force and recruitment of candidates, and a strategic partner and employment network in Malta and EU. <table border="0"> <tr> <td>NOVARIC Ltd:</td> <td>NOVARIC Academy:</td> </tr> <tr> <td>Business Consultancy</td> <td>Education and Training Programmes</td> </tr> <tr> <td>HR and Recruitment</td> <td>Research and Project Development</td> </tr> <tr> <td>Work-Force Supply</td> <td>Customised Market Research</td> </tr> <tr> <td>Relocation and Programmes</td> <td>Internship and Exchange</td> </tr> <tr> <td>Accommodation</td> <td></td> </tr> </table>	NOVARIC Ltd:	NOVARIC Academy:	Business Consultancy	Education and Training Programmes	HR and Recruitment	Research and Project Development	Work-Force Supply	Customised Market Research	Relocation and Programmes	Internship and Exchange	Accommodation	
NOVARIC Ltd:	NOVARIC Academy:												
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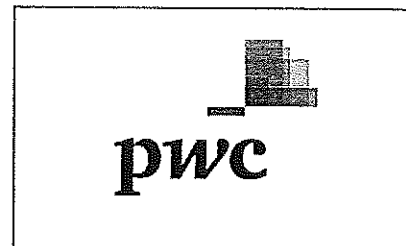
Turkey Business Delegation, Company Profile

Company name	OZO GROUP OF COMPANIES LTD
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	cchircop@ozogroup.com 22471440 www.ozogroup.com
Names of participants and designation	Mr.Mario Muscat Chairman ; Mr.Fabio Muscat CEO
General description of company's activities	<p>Ozo Group Comprises of 12 Different Companies that each of them offers the following services:</p> <ul style="list-style-type: none"> ○ Outsourcing of Personnel in the Hospitality and Manufacturing Industry ○ Outsourcing of Care Givers & Nursing Aids to Hospitals, Clinics & Home for The Elderly ○ Babysitting & Childminding Services ○ Live out Carers ○ Condominium and Property Management ○ Outsourcing of Security Guards to Hotels & Businesses ○ Provision of staff accredited training services. Training in Professional Communications Skills for the Hospitality Industry, Customer Care, Security, Safety, Housekeeping and Professional Waitering Skills, Housekeeping Supervisory Skills and Maltese Integration classes for Expat Communities. ○ Cleaning services in offices and residential properties. <p>Ozo Group is always looking for new ventures and is an ever-growing company.</p>
International experience -what activities in what countries?	<ul style="list-style-type: none"> ○ The European Business Awards – National Champions 2015/16 For Best Sustainable Growth & Strategy ○ The European Business Awards - National Public Champions for Malta 2015/16 ○ The European Business Awards - National Champions 2016/17 For Best Company (w/turnover of €0-25M) ○ Identified as The Only Maltese Company to Feature in The Limited-Edition of 1000 Companies to Inspire Europe by The London stock Exchange ○ Handpicked in The European TOP 100 Corporate Businesses by The Wealth & Finance Magazine (Edition: 2016) ○ The EBA – National Champions 2017/18 For Best Sustainable Growth and Strategy ○ Completion of London Stock Exchange Elite Programme.
Type of partners sought and type of collaboration proposed	<p>To find a Business Partner to establish more business ventures in all our lines of Business.</p> <p>To contract Human Resources Agencies in Turkey</p> <p>To contract Staff Uniform companies.</p>

Turkey Delegation

22 - 24 January 2019

Company Profile



Company name	PwC Malta
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	<p>info@mt.pwc.com +356 2124 7000 www.pwc.com/mt</p>
Name of participant and designation	Francesca Fenech – Senior Manager
General description of company's activities	PwC is the leading and largest professional services organisation in Malta, providing industry focused assurance, tax and advisory services to enhance value for their clients.
International experience - what activities in what countries?	The Malta firm forms part of the PwC network where more than 236,000 people in 157 countries share their thinking, experience and solutions to develop fresh perspectives and practical advice.
Type of partners sought and type of collaboration proposed	The firm is responsible for serving a large and diverse client portfolio comprising some of Malta's top organisations. Its client list includes a number of public companies and institutions, private companies both large and small, foreign and local, and Government related companies.

Turkey Delegation

22 - 24 January 2019

Company Profile



Company name	RE/MAX Malta
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	<p>paul.parnis@remaxaffiliates.com.mt</p> <p>+356 9933 5588</p> <p>www.remax-malta.com</p>
Name of participant and designation	PAUL MARK PARNIS BUSINESS DEVELOPMENT MANAGER
General description of company's activities	<p>As a responsible Real Estate agency in Malta, we do our utmost to assist those seeking a holistic professional Maltese real estate service. We ensure that buyers and sellers alike are updated with current market trends and provide up-to-date information and feedback transparency so that both will be in a position to make a knowledgeable decision.</p> <p>Remax Malta is the leading real estate agent in Malta with our latest survey confirming that once again, a large majority (63%) of respondents said that RE/MAX Malta was the <u>first real estate agent to come to mind</u>.</p>
International experience -what activities in what countries?	<p>Today, the RE/MAX network has more than 120,000 agents in over 100 countries and territories. The global.remax.com property search site has helped connect this powerhouse network even more closely, offering buyers a central place to search for listings in dozens of countries, in their own language and currency.</p> <p>For many reasons, RE/MAX is viewed as the No. 1 brand in real estate. Whether measured by closed transaction sides, average agent productivity (as documented in several annual industry studies), brand name awareness, education, experience or an assortment of other key metrics, RE/MAX enjoys a top position in a very competitive landscape.</p> <p>One of the major strengths of being affiliated with the International franchise such as RE/MAX is the infrastructure and resources that we have available at our perusal.</p> <p>We at Remax Malta have successfully concluded thousands of sales or leases to foreign nationals from all over the globe.</p>
Type of partners sought and type of collaboration proposed	<ul style="list-style-type: none"> • Private Individuals for direct investment in Real Estate in Malta • Real Estate Agencies to promote inter-company referrals • Real Estate Developers as potential partners in future projects in Malta • Established manufacturers of Building Materials in general and exterior cladding in particular • Experienced Building Contractors

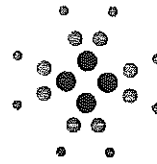
Turkey Delegation
22 – 24 January 2019
Company Profile



Company name	Malta Freeport Corporation Limited
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	eleonora.caruana-grech@mfc.gov.mt 2225 1335 https://maltafreeport.gov.mt/
Name(s) of participant(s) and designation	Mr. Robert Sarsero E-mail: Robert Sarsero robert@dplanarchitects.com Mobile No: 99440260
General description of company's activities (max about 40 words)	The Company fulfils the role of the land lord and authority over the Freeport Zone. The Company is the sole owner of the property situated at the Freeport Zone and hence is the sole lessor. The Company is also responsible for providing security services within the Freeport Zone and has a mission to administer the area and maintain harmony within the stakeholders that operate within the Zone. It is also the Regulator and the Licensing Authority acting on behalf of the Government of Malta.
International experience - what activities in what countries? (max about 80 words)	MedPorts, Foreign Delegations
Type of partners sought and type of collaboration proposed (max about 60 words)	To meet Mr. Robert Yildirim or a Yildirim representation.

Organisation Profile

Name of company:	TRADEMALTA LTD.
Name of delegate:	Ms Carmen Walls - Manager
Contact details: E-mail: Telephone no.: Web-site:	<u>info@tradelmalta.org</u> +356 2247 2400 <u>www.tradelmalta.org</u>
Brief Profile:	<p>Trade Malta Limited is a Public Private Partnership between the Government of Malta and the Malta Chamber of Commerce, Enterprise and Industry. The Company is an executive agency dedicated to supporting Malta-based companies in reaching foreign markets with their products and services so that they can grow internationally.</p> <p>The experienced team of executives at Trade Malta focus their efforts on assisting companies through a portfolio of services including, amongst others, organising incoming and outgoing trade missions and information seminars, participation at international fairs and exhibitions, country intelligence, matchmaking and networking opportunities.</p>



MALTA ENTERPRISE

Organisation Profile

Company name	Malta Enterprise
Contact details: <ul style="list-style-type: none">• E-mail• Telephone• Web-site	claire.grima@maltaenterprise.com +356 79211174 www.maltaenterprise.com
Name of participants and designations	Mario Galea – CEO Claire Grima - Manager
General description of company's activities	Malta Enterprise (ME) is the national development agency responsible for promoting and facilitating international investment in the Maltese Islands by offering investors excellent business opportunities and tailored services. The Malta Enterprise network operates in various countries around the globe, with offices or representation in embassies and consulates in North Africa, the Middle East, Asia, the United States and Australia. The Corporation also coordinates initiatives to promote the Islands' economic growth attractiveness.

Organisation Profile

Company name	The Malta Chamber of Commerce, Enterprise and Industry
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	0035621233873 www.maltachamber.org.mt www.mebc.org.mt
Name of participants and designations	Mr Frank Farrugia – President Mr Lino Mintoff – Head of Internationalisation
General description of company's activities	The Malta Chamber of Commerce, Enterprise and Industry is an autonomous institution, recognised by the Laws of Malta. Membership is open to any form of commercial enterprise in or from Malta. Its main objective is to promote and protect business interests. It is the policy of the Malta Chamber to promote free competitive enterprise by supporting, or, if need be, resisting any laws and regulations affecting business interests. The Chamber was set up as a voluntary constituted body and officially recognised in 1848. Through the years, the Malta Chamber has kept a close watch on developments in the field of commerce, giving advice to Government on commercial legislation and related matters and intervening in the interest of its members and the nation whenever necessary. The Malta Chamber has set up a number of business councils that aim at promoting and facilitating business between Malta and other markets. These business councils are demand driven and are created by the members themselves. The Middle East Business Council was set up in 2013 with the main aim to promote and enhance business linkages between Malta and the GCC countries in particular and all Middle East countries in general.
International experience - what activities in what countries?	The Malta Chamber keeps close contact with similar foreign organisations. It is a Member of the International Chamber of Commerce, BusinessEurope, the Association of European Chambers of Commerce and Industry (Eurochambres) and the Assembly of Mediterranean Chambers of Commerce (ASCAME). The Malta Chamber also forms part of Enterprise Europe Network, the largest network of contact points providing information and advice to companies, in particular small and medium enterprises (SMEs). Enterprise Europe Network is present in over 50 countries around the world.



Turkey Delegation

23 – 25 January 2019

Company Profile

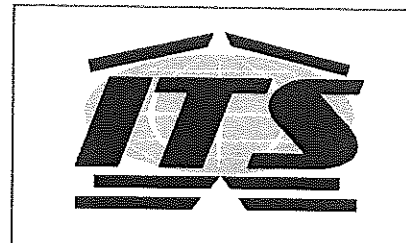
Company name	UNITED INTERNATIONAL MANAGEMENT (MALTA) LIMITED
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	mihai.cheregi@uibt.com.mt 2010 8648 www.uibt.com/malta
Name(s) of participant(s) and designation	Mihai Cheregi – Managing Director
General description of company's activities (max about 40 words)	<p>United International Management (Malta) Limited is registered by the MFSA to act as Company Service Provider in terms of the Company Service Providers Act, 2013.</p> <p>Our business is to provide corporate solutions to international clients and we offer among other:</p> <ul style="list-style-type: none"> • Formation of companies or other bodies corporate. • Acting as a director or secretary of a company. • Arranging for another person to act as a director / secretary of a company. <p>Providing a registered office, business address, correspondence or administrative address or other related services for a body corporate or partnership</p>

International experience - what activities in what countries? (max about 80 words)	Our company is part of an international group, with offices in Luxembourg, London, Amsterdam, Curacao etc.
Type of partners sought and type of collaboration proposed (max about 60 words)	<ul style="list-style-type: none">- Corporate Lawyers- International Tax Advisors- Audit firms

Turkey Delegation

23 – 25 January 2019

Company Profile



Company name	Institute of Tourism Studies
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	<p>sharon.farrugia@its.edu.mt (PA to the CEO), pierre.fenech@its.edu.mt (CEO) 23793278 https://its.edu.mt/</p>
Name(s) of participant(s) and designation	Pierre Fenech Chief Executive Officer
General description of company's activities (max about 40 words)	Established in 1987 and acting as Malta's main Tourism and Hospitality educational institution, the Institute of Tourism Studies (ITS) offers a vast selection of programmes, with professional personnel who are able to guarantee an excellent standard of products and services within the Hospitality Industry.
International experience - what activities in what countries? (max about 80 words)	<p>ITS targets different markets in order to attract foreign students. It is currently increasing its efforts from outside Non-EU countries mainly Eastern Europe and Asia</p> <p>ITS offers its students' an international internship in one the following countries: Netherlands, Belgium, Italy, UK, France and Czech Republic. The Main Objectives of the international internship is to provide the student with an international work exposure in renowned Organisation.</p> <p>Additionally, ITS offers its Degree students a semester abroad to study in one of our partner schools, Institut Paul Bocuse in France or in Haaga-Helia University of Applied Science in Finland</p>
Type of partners sought and type of collaboration proposed (max about 60 words)	We are looking for Agents from Non-Eu countries mainly from Asia and Eastern European Countries to attract foreign students to ITS.

Turkey Delegation

23 – 25 January 2019

Company Profile



Company name	Bitmac Ltd.
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	joe@bitmac.mt 21418411 www.bitmacitd.com
Name(s) of participant(s) and designation	Anton Schembri (Director)
General description of company's activities (max about 40 words)	Supply of various building materials including gypsum boards, eps-jablo, paints, plastering, led lights, waterproofing and the construction of roads and re-surfacing with hot asphalt.
International experience - what activities in what countries? (max about 80 words)	Importation of building materials as per above from Italy, Greece, Montenegro and Albania
Type of partners sought and type of collaboration proposed (max about 60 words)	Currently we are searching for other partners and/or suppliers in order to seek new business opportunities outside Malta and also searching for new importers for building materials from other countries which we currently don't have any contacts

Turkey Delegation

22 – 24 January 2019

Company Profile

T4B SERVICES LTD.
Technology for Business

Company name	T4B Services Ltd.
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	<p>pstaines@T4BServices.com</p> <p>0035699472846</p> <p>www.T4BServices.com</p>
Name(s) of participant(s) and designation	Ing Patrick Spiteri Staines, Managing Director
General description of company's activities (max about 40 words)	Importation and selling of Building Materials & Industrial Products
International experience - what activities in what countries? (max about 80 words)	Importation of Building Materials and Energy Efficient equipment from Italy, Turkey, Egypt, Germany, Greece, France.
Type of partners sought and type of collaboration proposed (max about 60 words)	<p>Seeking Turkish Manufacturers of Building Materials and Building related finishes for import to Malta.</p> <p>Seeking Turkish Manufacturers of Industrial Energy Efficient technologies and equipment for Importation to Malta.</p>

Turkey Delegation

23 – 25 January 2019

Company Profile



Company name	ASFALTAR LTD.
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	info@asfaltar.eu ; 79493271 / 21650350 / 21657263 www.asfaltar.eu
Name(s) of participant(s) and designation	PAUL MAGRO (DIRECTOR)
General description of company's activities (max about 40 words)	<ul style="list-style-type: none"> • Supply of road materials, concrete and concrete products. • Road building and other civil engineering works
International experience -what activities in what countries? (max about 80 words)	Importation of Aggregates, Bitumen, Cement and other products for the construction industry mainly from Italy, Albania and Montenegro.
Type of partners sought and type of collaboration proposed (max about 60 words)	Currently we are searching for other partners and/or suppliers in order to seek new business opportunities outside Malta and also new suppliers in the construction industry.

Turkey Delegation

22 – 24 January 2019

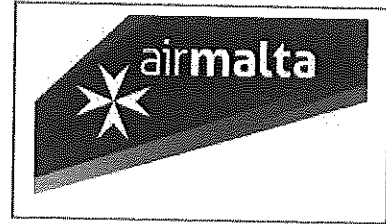
Company Profile



Company name	Foster Clark Products Ltd
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	Simon.pace@foasterclark.com 0035679373739 www.fosterclark.com
Name(s) of participant(s) and designation	Simon Pace - Regional Manager - Europe and Africa
General description of company's activities (max about 40 words)	Foster Clark Products Limited has a strong tradition and history dating back to 1889 , it is also a modern, dynamic and forward-looking company dedicated to developing and supplying a vast range of quality powder beverages, desserts, baking aids, sauces and dressings. Foster Clark remains a family concern with 5 state of the art manufacturing facilities located in Malta
International experience - what activities in what countries? (max about 80 words)	With export to over 80 countries the Foster Clark brands are a well-established household name across much of the Middle East, Africa and the Indian sub-continent, our products are also enjoyed by an ever-increasing number of consumers around the world.
Type of partners sought and type of collaboration proposed (max about 60 words)	Distributors, logistic experts, trade partners

AIR MALTA

Delegate : Mr Charles Mangion



Air Malta is positioning itself as the authentic Maltese airline that is an ambassador, guide and broker for Malta. It is primarily a point-to-point leisure airline, largely transporting customers from abroad on leisure-based travel to the Maltese islands and with smaller, but significant, corporate business and outbound travel by Maltese and expatriates.

The airline is developing a clear positioning as a destination airline with activities centred on the home airport. Air Malta offers the most extensive choice of air services to get to Malta - for leisure and business customers who value the 'Maltese difference'.

Since the start of its operation as the national airline of Malta on the 1st April 1974 with 7 scheduled services across Europe, Air Malta now operates a fleet of 7 Airbus A320/319 aircraft flying to 32 scheduled destinations in Europe, North Africa and the Eastern Mediterranean. The airline now carries 1.6 million passengers every year and transported over 55 million passengers to and from Malta since its beginning. In addition to its own network, Air Malta offers an additional 150 destinations through code share agreements with a number of quality airlines. Approximately 80% of all passengers are incoming to Malta, with the majority of which for leisure purposes. The remainder are local residents who are travelling to Air Malta's vast network of destinations for their holidays and business requirements.

Air Malta's role as the standard bearer for the nation will reflect the colourful and diverse characteristics of the Maltese Archipelago. As an airline, Air Malta puts its passengers' interest and welfare first. We pride ourselves in offering a service that our clients appreciate. We are committed to deliver on our claim that we are, 'More than just an airline'.

For general information on Air Malta, please refer to www.airmalta.com.

Turkey Delegation
22 – 24 January 2019
Company Profile

**Platin Gaming
 Limited**

Company name	Platin Gaming
Contact details: <ul style="list-style-type: none"> • E-mail • Telephone • Web-site 	m.tepecik@platingaming.com 356 27 79 1501 https://platingaming.com
Name(s) of participant(s) and designation	Mr Baris Baygün, CEO Ms Begum Gül, PA to CEO Mr Mehmet Tepecik, Chief Customer Officer
General description of company's activities (max about 40 words)	Mr. Baris Baygun is the owner of Platingaming which is ideally positioned in the development of specialised software with a team of technicians and developers, from all over the world.
International experience - what activities in what countries? (max about 80 words)	The Platingaming Ltd. is internationally successful since its establishment in 1995, and its core competencies include the development of both online gambling and sports betting software.
Type of partners sought and type of collaboration proposed (max about 60 words)	Partners for collaboration